# <span id="page-0-0"></span>Structural Change in sub-Saharan Africa: An Open Economy Perspective<sup>∗</sup>

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#### Abstract

We study the evolution of manufacturing value added shares in 11 sub-Saharan Africa (SSA) countries through the lens of an open economy model of structural change. Our analysis leverages recent developments in input-output tables in SSA countries. Our model allows for income effects via non-homothetic preferences, substitution and relative price effects, as well as comparative advantage and specialization effects. We calibrate our model to include each SSA country with nine other major economies for each year between 2000 and 2018. We also do a similar set of calibrations for 11 developing Asia (DA) countries. Our main results are that domestic and foreign sectoral TFP matter. Trade integration over time plays only a small role. However, trade as a transmission mechanism is important. Finally, the drivers and mechanisms of industrialization are similar in low-income SSA and DA countries.

JEL Classifications: F11, F43, O41, O11

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## 1 Introduction

Our understanding of structural change in sub-Saharan Africa (SSA) has made great strides during the past decades. Recent data efforts revealed large gaps in productivity between agriculture and other sectors of the economy [\(McMillan and Rodrik, 2011;](#page-34-0) [Gollin et al., 2014;](#page-34-1) [De Vries et al., 2015\)](#page-33-0). These gaps suggest that the reallocation of factor inputs from low-productive to high-productive activities holds large potential for development. [McMillan et al.](#page-34-2) [\(2014\)](#page-34-2) and [De Vries et al.](#page-33-0) [\(2015\)](#page-33-0) documented that this potential was not realized during the 1990s. In contrast, structural change has been growth-enhancing since the 2000s. But the contribution of structural change to development has been modest and uneven, because many SSA countries grew without industrializing [\(Gollin](#page-34-3) et al.,  $2016$  $2016$  $2016$ ).<sup>1</sup>

Although great strides have been made in measuring the structural change experience of SSA countries, there remain substantial challenges to our understanding of it. What has been the role of particular driving forces, such as sectoral productivity growth, and through what channels have these driving forces affected industrialization? SSA economies engage in international trade with the rest of the world. What has been the role of such trade in driving or facilitating structural change? Finally, how have these forces and mechanisms in the SSA countries differed from that experienced by low income countries in developing Asia?

In this paper, we address these questions from the lens of an open economy model of structural change. In addition to the usual structural change mechanisms associated with non-homothetic preferences and sector-biased productivity growth, we also include international trade to capture the fact that these economies export and import a large fraction of their goods and services. In calibrating our model, we leverage new data on input-output tables from SSA countries. We find that our calibrated model captures the major patterns of sectoral value added shares, although not as well as with similar studies for advanced economies. For comparison, we also study low income countries from developing Asia. Finally, we conduct counterfactual exercises to examine more closely the driving forces and mechanisms. We find that the single most important driver is the SSA country's own sectoral productivity (TFP) and it operates primarily through income effects and comparative advantage. The evolution of trade integration – declining trade barriers – over time plays a small role, but trade is nonetheless still important as a propagation mechanism for changes in foreign TFP. Last, we find that the overall experience, as well as the drivers and mechanisms, for structural change in developing Asia is similar to that in SSA countries.

We are one of the first to leverage the March 2024 release of the African Supply and Use Tables (ASUT) database [\(Mensah and de Vries, 2024\)](#page-34-4). The ASUT database provides annual time series of supply and (domestic and imported) use tables for eleven African economies, namely Cameroon, Ethiopia, Ghana, Kenya, Mauritius, Nigeria, Rwanda, Senegal, South Africa, Tanzania, and Zambia, from 1990 to 2019. The ASUT has been built using tables published by the national statistical offices

 $1$ [Gollin et al.](#page-34-3) [\(2016\)](#page-34-3) find that urbanization consisted mainly of the expansion of non-tradable services alongside the export of natural resources.

and adheres to its national accounts data. The ASUT database has been constructed following the methods introduced for world input-output data by [Dietzenbacher et al.](#page-33-1) [\(2013\)](#page-33-1). The ASUT database relates products to industries. Input-Output tables are derived from these Supply and Use tables.[2](#page-0-0) For comparative analysis, we use input-output data for DA countries from the Asian Development Bank Multi-Regional Input-Output Tables (ADB MRIOTs).

Our model draws from [Sposi et al.](#page-35-0) [\(2024\)](#page-35-0) and [Caliendo and Parro](#page-33-2) [\(2015\)](#page-33-2). It is a multi-country, multi-sector model with Ricardian trade. There are two main sectoral driving forces, TFP and trade costs.<sup>[3](#page-0-0)</sup> Our model has three layers of production. At the lowest layer, varieties of goods are produced from labor and intermediates. These varieties are traded across countries. At the next layer, the varieties purchased by a country are aggregated into a composite sectoral good. In the final layer, the composite sectoral goods are combined to create a final consumption good or a composite intermediate good used in production of individual varieties. Hence, our model has "roundabout" production.

Our model has three main transmission channels. The first two are common to almost all structural change models, and the third is more recent. First, there are income effects arising from nonhomothetic preferences over the composite sectoral goods. As income rises owing to TFP growth and trade integration, demand rises disproportionately in some sectors. This has implications for output and value added. Second, there are relative price and substitution effects arising from non-unitary elasticities of substitution across the sectoral composite good, i.e., "Baumol's" disease. Sector asymmetries in TFP growth and trade integration will lead to changes in sectoral relative prices, which shifts expenditures across sectors. Third, there is international trade. Trade helps transmit TFP growth in one country to other countries. This affects relative prices and raises incomes, which affects sectoral value added shares. Finally, trade facilitates sectoral imbalances, which also affects sectoral value added shares.

We calibrate our model to include one SSA country at a time, and nine major foreign economies. Our model has four sectors: agriculture, mining, manufacturing, and services. The period we examine is 2000-2018. The model parameters are calibrated directly from the data or by drawing from the existing literature. The exogenous driving forces, sectoral TFP and bilateral-sectoral trade costs, are calibrated using the equations of the model along with data from several databases. We also calibrate our model similarly for each of 11 developing Asia countries.

For the SSA countries, we find that the median manufacturing TFP growth was higher than the median TFP growth in the other sectors ('non-manufacturing' TFP growth). This pattern holds in the foreign economies, and in developing Asia, as well. While the medians mask heterogeneity across countries, nevertheless, the median SSA manufacturing TFP growth was similar to that in developing Asia, and higher than in the nine major foreign economies. Our calibration allows

 $2A$  transformation method that assumes a fixed product sales structure is used to obtain symmetric industry-byindustry input-output tables from the supply and use tables (see [Dietzenbacher et al.](#page-33-1) [\(2013\)](#page-33-1)).

<sup>3</sup>Our model abstracts from capital accumulation, as well as scale effects in the intermediate goods aggregator.

for asymmetric trade costs between a pair of countries in a given sector. This turns out to be important as SSA countries' import trade costs in manufacturing are considerably lower – by an order of magnitude – than the foreign economy import trade costs that SSA exports face. Over time, the SSA import trade costs change little; they even rise slightly. By contrast, the SSA export trade costs decline.

The above masks considerable heterogeneity across countries in TFP growth and trade costs. Some SSA countries exhibit manufacturing TFP growth well above five percent, while other countries experience negative manufacturing TFP growth. In addition, among the nine foreign economies, China and India experience rapid TFP growth while most of the rest experience low TFP growth.

Our calibrated model captures the broad patterns of structural change – sectoral value added shares, in particular – in SSA countries, as well as in developing Asia, over time. In addition, our model captures the patterns of import expenditure shares in manufacturing over time. That said, the fit is not as good as in previous research involving upper middle income and advanced economies.

We conduct three sets of counterfactual exercises to assess the relative importance of our two main driving forces, as well as of the mechanisms by which these forces affect manufacturing sectoral value added shares and the manufacturing import expenditure shares. In our first set of exercises, we hold the SSA country sectoral TFP constant at their initial values in 2000. In a related exercise, we hold the foreign economies' sectoral TFP constant at their initial 2000 values. In our second set of exercises, we hold the SSA country import trade costs constant at their initial values in 2000. We also do a separate exercise in which we hold the foreign economies' import trade costs constant at their initial values. In a third set of exercises, we probe a little more deeply into understanding the role of our driving forces by examining the case of autarky in the SSA or DA country, and also the role of China. For all sets of exercises, we conduct the same exercises with respect to DA countries.

In the first set of counterfactuals, we find that in the absence of domestic TFP growth, SSA manufacturing value added shares would decline by about half or about 10 percentage points. This outcome is a combination of the non-homothetic preference and comparative advantage channels. In addition, the model implies these countries would rely even more on manufacturing imports: the manufacturing import expenditure share would be almost 30 percentage points higher. In the absence of foreign economies' TFP growth, not surprisingly, the qualitative effects on SSA countries are in the opposite direction. In other words, SSA manufacturing value added shares would be larger, and manufacturing import shares would be lower. The magnitudes are about half as large, however, suggesting that while the open economy is important, trade frictions do matter. We also find similar results qualitatively for developing Asia, but the magnitudes are somewhat smaller.

In the second set of counterfactuals, we find that the effects of trade integration over time are limited with respect to both manufacturing value added shares, and even manufacturing import expenditure shares. This is largely because, as noted above, SSA manufacturing import trade costs actually rose somewhat during this period, and the manufacturing export trade costs declined slightly. Non-manufacturing trade costs exhibited larger increases and declines for imports and exports, respectively, but not enough to have an appreciable effect on manufacturing. Developing Asia countries exhibited qualitatively the same changes in their trade costs, but the magnitudes were larger. Hence, manufacturing import expenditure shares rise by more in the developing Asia counterfactual than in the SSA counterfactual.

In the third set of counterfactuals, we find that autarky leads to a larger increase in the manufacturing value-added share in the SSA country than in the DA country. This result arises from the large role of mining as an export sector in many of the SSA countries. Autarky leads to resources reallocated primarily to the manufacturing sector. We also find that the role of China in affecting the manufacturing value-added share is somewhat muted, owing to the fact that even with its large increase in importance as an import source in SSA and DA countries, it still accounts for a relatively small share of total expenditure on manufactured goods.

Overall, we conclude that sector level TFP growth from domestic and all foreign sources are the key drivers of SSA manufacturing value added share and manufacturing import expenditure share patterns, over time. International trade plays a key role in transmitting foreign TFP shocks to SSA countries. However, trade integration over time is small; hence, the role of trade integration is also small.

Our work relates to two main literatures, the empirical research on structural change in SSA countries, and the theoretical and quantitative research on structural change in open economy settings. From the empirical research, we know that SSA countries have experienced several unique features of structural change and development. This matters, because from a macro-development standpoint, structural change is crucial for aggregate outcomes [\(Duarte and Restuccia, 2010;](#page-33-3) [Gollin et al., 2014\)](#page-34-1). Using shift-share analysis, scholars have examined the contribution to aggregate productivity growth of within-sector productivity changes and the effect of changes in the sectoral allocation of labor (structural change). These studies find structural change made a limited contribution to growth in SSA countries, despite large productivity gaps between sectors and thus a large potential for structural change to contribute to growth [\(McMillan and Rodrik, 2011;](#page-34-0) [Gollin et al., 2014;](#page-34-1) [De Vries](#page-33-0) [et al., 2015;](#page-33-0) [Diao et al., 2019\)](#page-33-4). This contrasts with developing Asia countries where structural change made a larger contribution to growth [\(McMillan and Rodrik, 2011\)](#page-34-0). Furthermore, several SSA countries, such as Kenya and Ethiopia, appear to experience a nascent industrialization trend in recent years [\(Mensah, 2020;](#page-34-5) [Kruse et al., 2023\)](#page-34-6). However, the expansion of manufacturing activities appears associated with unregistered firms that absorb workers, but these do not experience much productivity growth, as documented for Tanzania and Ethiopia by [Diao et al.](#page-33-5) [\(2021\)](#page-33-5). In addition, other SSA countries are bypassing industrialization with resources moving directly from agriculture to services [\(De Vries et al., 2015\)](#page-33-0). This paper contributes to the empirical literature by using the new Africa Supply and Use Table data [\(Mensah and de Vries, 2024\)](#page-34-4) to document recent patterns of industrialization, inter-industry linkages, and the contribution of structural change to growth for SSA countries.

Open economy models of structural change first emerged with [Matsuyama](#page-34-7)  $(2009).4$  $(2009).4$  $(2009).4$  He introduced international trade as an additional mechanism beyond the two existing mechanisms – nonhomothetic consumption demand and relative price / substitution effects – in the workhorse models of structural change [\(Kongsamut et al., 2001;](#page-34-8) [Ngai and Pissarides, 2007\)](#page-34-9). Subsequently, there has been a small, but growing, literature on quantitative open economy models of structural change. Many of the quantitative papers focus on South Korea, such as [Uy et al.](#page-35-1) [\(2013\)](#page-35-1), [Betts et al.](#page-33-6) [\(2017\)](#page-33-6), and [Teignier](#page-35-2) [\(2018\)](#page-35-2). Broader, and more recent, contributions include [Święcki](#page-35-3) [\(2017\)](#page-35-3), [Sposi](#page-35-4) [\(2019\)](#page-35-4), and [Lee](#page-34-10) [\(2023\)](#page-34-10). Our model is most closely related to that of [Sposi](#page-35-4) [\(2019\)](#page-35-4) and [Sposi et al.](#page-35-0) [\(2024\)](#page-35-0). Our contribution is to provide a proof of concept for applying a quantitative open economy model for SSA countries.<sup>[5](#page-0-0)</sup>

There is virtually no research employing quantitative models of structural change to study SSA countries. One exception is [Sen](#page-35-5) [\(2023\)](#page-35-5), who performs a quantitative analysis of structural change that does include sub-Saharan African countries. He uses the closed economy model without inputoutput linkages by [Duarte and Restuccia](#page-33-3) [\(2010\)](#page-33-3). [Sen](#page-35-5) [\(2023\)](#page-35-5) finds the closed economy model replicates well the actual patterns of structural change in developed countries, but not the sectoral patterns for sub-Saharan African countries. One reason for the low predictive power of the [Duarte](#page-33-3) [and Restuccia](#page-33-3) [\(2010\)](#page-33-3) model for SSA countries could be the assumption of a closed economy, which omits important interactions between trade integration and productivity growth as drivers of structural change. Indeed, [Sen](#page-35-5) [\(2023\)](#page-35-5) notes that more realistic models of structural transformation that bring in open economy features are needed, as we do in this paper.<sup>[6](#page-0-0)</sup>

This paper proceeds as follows. In section 2, we introduce our data and present several stylized facts. Section 3 presents our model. Section 4 describes and presents the calibration of the parameters and driving forces. It also presents the results from the model. Section 5 contains two sets of counterfactual exercises designed to elicit a greater understanding of the nature of structural change in SSA countries. The final section concludes.

## 2 Patterns of Structural Change

This section documents key empirical regularities of structural change in sub-Saharan African countries using the new African Supply and Use Tables [\(Mensah and de Vries, 2024\)](#page-34-4). We add to the body of evidence on industrialization, inter-industry linkages, and sectoral productivity during the past decades. We provide an inter-continental perspective by comparing patterns in Sub-Saharan Africa to those observed in developing Asia.

 $4$ Also, see [Matsuyama](#page-34-11) [\(2019\)](#page-34-11).

<sup>5</sup>[Lee](#page-34-10) [\(2023\)](#page-34-10) examines the role of asymmetric and sector-specific trade costs on structural transformation using an open economy model similar to ours. His dataset includes South Africa, but no other countries in sub-Saharan Africa.

 $6\text{More generally, Buera and Kaboski (2009) show that a workhorse closed-economy model of structural change.}$  $6\text{More generally, Buera and Kaboski (2009) show that a workhorse closed-economy model of structural change.}$  $6\text{More generally, Buera and Kaboski (2009) show that a workhorse closed-economy model of structural change.}$  $6\text{More generally, Buera and Kaboski (2009) show that a workhorse closed-economy model of structural change.}$  $6\text{More generally, Buera and Kaboski (2009) show that a workhorse closed-economy model of structural change.}$ with sector-biased technological change and non-homothetic preferences is unable to account for observed sectoral patterns of output and employment growth.

The African Supply and Use Tables cover eleven sub-Saharan African (SSA) countries, namely Cameroon, Ethiopia, Ghana, Kenya, Mauritius, Nigeria, Rwanda, Senegal, South Africa, Tanzania, and Zambia. These countries account for about 70 percent of SSA GDP. It includes countries from East Africa (Ethiopia, Kenya, Rwanda, and Tanzania), West Africa (Ghana, Nigeria, and Senegal), and Central and Southern Africa (Cameroon, Mauritius, South Africa and Zambia).<sup>[7](#page-0-0)</sup> For comparative analysis, we use eleven DA countries from the Asian Development Bank Multi-Regional Input-Output Tables (ADB MRIOTs), namely Bangladesh, Cambodia, Indonesia, Lao People's Democratic Republic, Malaysia, Nepal, Pakistan, Philippines, Sri Lanka, Thailand, and Viet Nam.

The average levels of economic development are comparable between our sample of SSA and DA countries for the initial year of our analysis. In 2000, the unweighted average GDP per capita (in 2011 real U.S. \$) in the sample of SSA countries is 3,303, which is only a little lower compared to that in our sample of DA countries (4,670, see Appendix Table [B1\)](#page-39-0). There is substantial country heterogeneity. The average person in Mauritius (GDP per capita of 14,272 in 2000) is much richer compared to the average person in Ethiopia (GDP per capita of 772). Similarly, GDP per capita in Malaysia (13,475) is about eight times that of Cambodia (1,659). Furthermore, per capita GDP growth was higher in developing Asia such that by 2018 average GDP per capita is 9,307 compared to 5,534 in SSA.

Throughout this paper, we consider four broad sectors – agriculture, mining, manufacturing, and services – of the total economy. In the data, we aggregate industries up to these four sectors using the "International Standard Industrial Classification of All Economic Activities, Rev. 4" (ISIC rev. 4). Agriculture corresponds to ISIC rev. 4 category A (Agriculture, forestry, fishing), mining to ISIC category B (Mining and quarrying), manufacturing to category C (Manufacturing), and services to the remainder of economic activity – ISIC categories D-U.[8](#page-0-0)

Industrialization. Table [1](#page-8-0) reports several descriptive statistics. The top row reports nominal value added shares for the unweighted average of SSA and DA countries for 2000 and 2018. The level of manufacturing activity in SSA is low in comparison with that in other regions. In 2018, the value added share in manufacturing is 10.4% in sub-Saharan Africa compared to 17% in developing Asia. Moreover, the value added share declined between 2000 and 2018, namely by 4.1 percentage points in SSA (from 14.5% to 10.4%) and by 1.3 percentage points in DA (from 18.3% to 17%). Taken as a whole, and given that these countries experienced increases in per capita income, it suggests that our SSA and DA countries are on the downward portion of their manufacturing

 $7$ The country grouping is based on geography and participation in economic communities.

<sup>8</sup>The data sources are described in greater detail in the Data Appendix. The African Supply and Use Tables provide annual data for the period from 1990 to 2018, the ADB MRIOTs cover the year 2000, and annually from 2007 to 2018. The ADB MRIOTs are in ISIC rev. 3. In that data, agriculture corresponds to ISIC rev. 3 categories A (Agriculture, hunting and forestry) and B (Fishing), mining to ISIC category C (Mining and quarrying), manufacturing to category D (Manufacturing), services to the remainder of economic activity–ISIC categories E-Q.

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Inter-industry linkages. Table [1](#page-8-0) also documents how intensively intermediate goods and services from each sector j are used by each sector (including its own),  $\mu_{j,k}$ , and the value added to gross output ratios,  $\beta_j$ . This enables us to examine how these intensities vary systematically between SSA and DA countries.

In 2018, SSA countries made more intensive use of intermediates in agriculture, mining, and services, but intermediate input intensity was lower in manufacturing, compared to DA countries, as observed from the value added to gross output ratios  $(\beta_j)$  across the four sectors. The small difference between value added to gross output ratios in the manufacturing and services sector of SSA and developing Asia, aligns with [Grobovšek](#page-34-12) [\(2018\)](#page-34-12) and [Valentinyi](#page-35-6) [\(2021\)](#page-35-6) who observe that intermediate input shares for non-agriculture are similar across countries.

Within the intermediates used by agriculture (the  $\mu_{i,k}$  's), SSA countries in 2018 utilized agricultural inputs more intensively, while DA countries utilized manufacturing inputs more intensively. Within intermediate inputs used in industrial production, DA countries also utilized manufacturing more intensively, while SSA countries use more agricultural and mining intermediates in manufacturing. Further, Table [1](#page-8-0) suggests that SSA countries utilize services more intensively than other intermediate inputs in the production of all sectoral goods, compared to DA countries.

Comparing the use of intermediate inputs in 2000 (panel b, Table [1\)](#page-8-0) to 2018 (panel a), we observe increasing inter-sectoral linkages in sub-Saharan African economies over time. That is, the value added to gross output ratio declined in all sectors between 2000 and 2018, except for manufacturing. Regarding intermediate inputs used in industrial production, SSA has been utilizing mining inputs more intensively over time. In addition, we also observe a substantial increase in agricultural inputs in the production of agricultural goods.

For a related comparison of linkages between middle-income and rich countries, see [Sposi](#page-35-4) [\(2019\)](#page-35-4) and [Valentinyi](#page-35-6) [\(2021\)](#page-35-6). These studies observe no significant difference across middle-income and rich countries in the share of manufacturing intermediates used in industrial goods production. In contrast, our data includes low-income countries, which highlights differences in the use of manufacturing inputs.

Table [1](#page-8-0) also provides the import expenditure share for each sector  $\pi_j$ , and the sectoral export

<sup>&</sup>lt;sup>9</sup>Consistent with our observations, [Kruse et al.](#page-34-6) [\(2023\)](#page-34-6) observe declining nominal output shares in the raw data, and find that the period dummies for nominal output shares indicate de-industrialization in SSA and DA countries in regressions that control for income, population, and country fixed effects (cf. Table 6 in their paper).

 $10R$ odrik [\(2016\)](#page-35-7) and [Sposi et al.](#page-35-0) [\(2024\)](#page-35-0) find that late industrializers reach peak levels of manufacturing value added shares that are lower than those experienced by early industrializers. Hence, countries appear to run out of industrialization opportunities below those experienced by earlier industrializers. A potential explanation for this are changes in the relative price. That is, the relative price of manufacturing declines if there is more rapid productivity growth in manufacturing, resulting in a declining nominal value added share if the demand elasticity of substitution is below one. Our model accounts for this potential driver of structural change, and we will investigate it quantitatively in later sections.

<span id="page-8-0"></span>

a. 2018									
		Output sector $j$							
		AGR		<b>MIN</b>		<b>MFG</b>		<b>SER</b>	
		<b>SSA</b>	DA	<b>SSA</b>	DA	<b>SSA</b>	DA	<b>SSA</b>	DA
$\mu_{i,k}$ – Intermediate input shares	AGR	0.11	0.09	0.01	0.004	0.15	0.13	0.02	0.01
	<b>MIN</b>	0.006	0.001	0.05	0.05	0.10	0.04	0.02	0.01
	<b>MFG</b>	0.06	0.13	0.11	0.12	0.19	0.35	0.11	0.16
	<b>SER</b>	$0.15\,$	0.07	0.26	0.13	0.20	0.18	0.32	0.23
$\beta_i$ – Value added to gross output ratio		0.67	0.72	0.57	0.70	0.36	0.31	0.54	0.58
Value added share		0.19	0.16	0.06	0.04	0.10	0.17	0.65	0.63
Gross export share		0.11	0.06	0.19	0.04	0.34	0.57	0.36	0.33
$\pi_j$ – Import expenditure share		0.06	0.10	0.21	0.32	0.44	0.43	0.08	0.07
Export to gross output ratio		0.09	0.13	0.44	0.17	0.23	0.32	0.08	0.10
b. 2000									
		Output sector $j$							
		AGR		<b>MIN</b>		<b>MFG</b>		<b>SER</b>	
		<b>SSA</b>	DA	<b>SSA</b>	DA	SSA	DA	<b>SSA</b>	DA
$\mu_{j,k}$ – Intermediate input shares	AGR	$0.08\,$	0.11	0.002	0.004	0.15	0.13	0.02	0.02
	<b>MIN</b>	0.002	0.001	0.01	0.02	0.04	0.03	0.01	0.01
	<b>MFG</b>	0.07	0.11	0.13	0.13	0.24	0.32	0.11	0.16
	<b>SER</b>	0.11	0.07	0.24	0.16	0.22	0.16	0.31	0.22
$\beta_i$ – Value added to gross output ratio		0.74	0.71	0.62	0.69	0.36	0.36	0.56	0.58
Value added share		0.22	0.23	$0.05\,$	0.04	0.15	0.18	0.59	0.55
Gross export share		0.22	0.08	0.16	0.04	0.39	0.58	0.23	0.30
$\pi_j$ – Import expenditure share		0.05	0.07	0.16	0.36	0.34	0.45	0.07	0.09
Export to gross output ratio		0.11	0.08	0.56	0.25	0.19	0.35	0.05	0.12

Table 1: Descriptive statistics for SSA and DA countries, 2000 and 2018.

Notes: SSA refers to the eleven sub-Saharan African countries, and DA to the eleven developing Asia countries discussed in the text. AGR is agriculture, MIN is mining, MFG is manufacturing, and SER is services. Unweighted averages for 2000 and 2018 are reported. Intermediate input shares are defined, for example, as expenditures on mining inputs by the manufacturing sector as a share of gross output of the manufacturing sector (input is mining, output is manufacturing).

share in total gross exports. It indicates that economic activities are oriented towards agriculture and mining in SSA and towards manufacturing in developing Asia. In 2018, on average, mining accounted for about 19 percent of exports in SSA, which compares to 4 percent in developing Asia. In contrast, manufacturing accounted for almost 60 percent of exports in developing Asia compared to 34 percent in SSA. The export shares for services do not differ substantially between SSA and developing Asia. Overall, Table [1](#page-8-0) is suggestive of differences in the use of intermediates, industrialization, and trade orientation of SSA compared to developing Asia.

Productivity growth across sectors. The standard method for measuring the contribution to growth from labor reallocation across sectors of the economy is based on the work of Fabricant (1942). This method decomposes aggregate productivity change into a within-sector effect and a between-sector effect. The within effect captures productivity growth within sectors, while the between effect quantifies the productivity impact of labor reallocation. Using data from the Economic Transformation Database (ETD) covering twelve sectors, we perform a within-between decomposition for the period 1990-2000 and 2000-2018 (see Appendix Figure ??). Notably, structural change contributed little to productivity growth in SSA during the 1990s. However, from 2000 onward, the positive and substantial contribution of structural change in SSA aligns with that observed in DA. Specifically, productivity growth within manufacturing and services is significantly higher in DA. For instance, from 2000-2018, manufacturing contributed 0.41 percentage points to productivity growth in DA compared to 0.01 percentage points in SSA. Similarly, services contributed 1.05 percentage points in DA versus 0.24 percentage points in SSA. These findings update earlier work by [McMillan and Rodrik](#page-34-0) [\(2011\)](#page-34-0)[;De Vries et al.](#page-33-0) [\(2015\)](#page-33-0)[;Diao et al.](#page-33-4) [\(2019\)](#page-33-4); and [Sen](#page-35-5) [\(2023\)](#page-35-5), highlighting favorable productivity growth in DA's expanding manufacturing and services sectors compared to sub-Saharan Africa.

To gain a deeper understanding of the distinctive patterns of sectoral value added shares in SSA countries, the next sections employ an open economy model. This model allows to deduce structural shocks, such as to sectoral productivity and international trade costs. The objective is to evaluate the significance of these shocks and mechanisms in driving patterns of structural change in sub-Saharan African countries, comparing them to countries in developing Asia.

# 3 Model

In this section, we describe the model used to study the evolving global structural change patterns. Along the lines of [Uy et al.](#page-35-1) [\(2013\)](#page-35-1), [Święcki](#page-35-3) [\(2017\)](#page-35-3), [Sposi](#page-35-4) [\(2019\)](#page-35-4), and [Sposi et al.](#page-35-0) [\(2024\)](#page-35-0), we employ a four-sector, multi-country, Ricardian model of trade. There are N countries and four sectors: agriculture, mining, manufacturing, and services. Time is discrete and infinite, and agents have perfect foresight. In each country, there is a representative household with non-homothetic preferences and firms with constant returns to scale technology. Countries can produce and trade a continuum of varieties in each sector, and trade is subject to "iceberg" trade costs. Time-varying and country-specific sectoral productivity and trade costs are the two key drivers of structural change in the model.

#### 3.1 Households

A representative household in each country  $n$  supplies labor inelastically, and chooses consumption over time. The representative household maximizes the following population-weighted utility defined over aggregate consumption per capita:

<span id="page-10-1"></span><span id="page-10-0"></span>
$$
\sum_{t=0}^{\infty} \delta^t L_{n,t} \ln \left( \frac{C_{n,t}}{L_{n,t}} \right), \tag{1}
$$

where  $C_{n,t}$  and  $L_{n,t}$  denote aggregate consumption and aggregate labor, respectively, in country n and time t, and  $\delta$  < 1 is the discount factor. In each period aggregate consumption is defined as a non-homothetic CES aggregate over four sector-level composite goods following [Comin et al.](#page-33-8)  $(2021)^{11}$  $(2021)^{11}$  $(2021)^{11}$  $(2021)^{11}$ :

$$
\sum_{j \in \{a,b,m,s\}} \omega^j \left(\frac{C_{n,t}}{L_{n,t}}\right)^{\frac{1-\sigma_c}{\sigma_c} \varepsilon^j} \left(\frac{c_{n,t}^j}{L_{n,t}}\right)^{\frac{\sigma_c-1}{\sigma_c}} = 1,\tag{2}
$$

where  $c_{n,t}^j$  denotes consumption of the sector-j good in country n and period t.  $\sigma_c > 0$  is the elasticity of substitution across sectors (price elasticity), and  $\varepsilon^j$  governs the utility (hereafter, "income") elasticity for each sector.<sup>[12](#page-0-0)</sup> Finally,  $\omega^j$  denotes the relative weight of the sector-j good within the bundle, with  $\sum_j \omega^j = 1^{13}$  $\sum_j \omega^j = 1^{13}$  $\sum_j \omega^j = 1^{13}$  When the income elasticity  $\epsilon^j$  equals 1 for all sectors, equation [\(2\)](#page-10-0) is the standard CES consumption aggregate over sectoral goods. When the elasticity of substitution  $\sigma_c$ also equals 1, equation [\(2\)](#page-10-0) becomes Cobb-Douglas.

The representative household in country  $n$  chooses consumption over time to maximize utility specified by equations  $(1)$ – $(2)$ , subject to a sequence of budget constraints:

<span id="page-10-2"></span>
$$
\underbrace{\sum_{j \in \{a,b,m,s\}} p_{n,t}^j c_{n,t}^j}_{P_{n,t}^c C_{n,t}} = W_{n,t} L_{n,t}.
$$
\n(3)

The left hand side of equation [\(3\)](#page-10-2) gives expenditure on consumption  $c_{n,t}^j$  in each sector j at price  $p_{n,t}^j$ . The price index for aggregate consumption is denoted by  $P_{n,t}^c$ . The right hand side of equation [\(3\)](#page-10-2) shows aggregate income, where  $W_{n,t}$  is the wage rate.

<sup>&</sup>lt;sup>11</sup> Another approach developed recently to capture persistent non-homothetic preferences is the PIGL approach in [Boppart](#page-33-9) [\(2014\)](#page-33-9).

 $12$ The income elasticities are technically elasticities with respect to instantaneous utility, but we use the term income elasticity to align with existing literature. Without loss of generality, one of the income elasticities can be set to 1.

<sup>&</sup>lt;sup>13</sup>For simplicity, we assume  $\omega^j$  does not vary across countries.

Owing to the absence of capital accumulation, and, as we indicate below, aggregate net export imbalances, the household first order conditions involve only intratemporal choices for sectoral consumption. Sectoral consumption demand depends on relative prices and, because of the nonhomothetic CES preferences, on aggregate consumption:

$$
c_{n,t}^j = L_{n,t}(\omega_{c,n}^j)^{\sigma_c} \left(\frac{p_{n,t}^j}{P_{n,t}^c}\right)^{-\sigma_c} \left(\frac{C_{n,t}}{L_{n,t}}\right)^{\varepsilon^j (1-\sigma_c)+\sigma_c},\tag{4}
$$

<span id="page-11-0"></span>.

where the price index for consumption is given by:

$$
P_{n,t}^c = \left(\sum_{j \in \{a,b,m,s\}} (\omega_{c,n}^j)^{\sigma_c} (p_{n,t}^j)^{1-\sigma_c} \left(\frac{C_{n,t}}{L_{n,t}}\right)^{(1-\sigma_c)(\varepsilon^j-1)}\right)^{\frac{1}{1-\sigma_c}}
$$

When  $\epsilon^{j} = 1$  for all sectors, equation [\(4\)](#page-11-0) becomes the standard CES demand function. With non-unitary income elasticities, changes in income also impact sectoral consumption allocations. Specifically, as income rises, households consume more goods from a sector with a higher income elasticity. The magnitudes of the price and income effects are governed by the price elasticity  $\sigma_c$  and the income elasticities  $\epsilon^j$ , respectively. These two effects also drive the consumption expenditure share of sector  $j$ :

$$
\frac{p_{n,t}^j c_{n,t}^j}{P_{n,t}^c C_{n,t}} = (\omega_{c,n}^j)^{\sigma_c} \left(\frac{p_{n,t}^j}{P_{n,t}^c}\right)^{1-\sigma_c} \left(\frac{C_{n,t}}{L_{n,t}}\right)^{(\varepsilon^j-1)(1-\sigma_c)}.
$$
\n(5)

#### 3.2 Production

There is a unit interval of varieties in each sector. Each variety is tradable and is indexed by  $v \in [0, 1]$ . All varieties in a sector are aggregate into composite sectoral goods. The composite goods are sold to households to satisfy final consumption demand, and to firms to satisfy intermediate-input demand.

Individual varieties Each country possesses technologies for producing each variety in every sector. A variety is produced using labor and intermediate (composite) goods from every sector. The technology for producing variety  $v$  in sector  $j$  and country  $n$  is given by:

$$
y_{n,t}^j(v) = a_n^j(v) \left( A_{n,t}^j \ell_{n,t}^j(v) \right)^{\beta_n^j} E_{n,t}^j(v)^{1 - \beta_n^j}.
$$
 (6)

Production is a Cobb-Douglas aggregate of value added and intermediate inputs. The parameter  $\beta_n^j \in [0,1]$  denotes the share of value added in total output that is constant over time and  $E_n^j$ n,t denotes the intermediate input bundle used in sector  $j$ . The intermediate input bundle is a Cobb-Douglas aggregate of the sectoral composite goods:

$$
E_{n,t}^j(v) = \prod_{k \in \{a,b,m,s\}} \left(\frac{e_{n,t}^{j,k}(v)}{\mu_{e,n}^{j,k}}\right)^{\mu_{e,n}^{j,k}},\tag{7}
$$

where  $e_{n,t}^{j,k}(v)$  is country n's use of composite good k in the production of sector j variety v, and  $\mu_{e,n}^{j,k}$  is the corresponding weight in total spending on intermediates by sector j, with  $\sum_l \mu_{e,n}^{j,k} = 1$ for all  $(n, j)$ . The weights are country-specific and constant over time.

Country- and sector-specific value added productivity,  $A_{n,t}^j$ , varies over time. The term  $a_n^j(v)$ denotes country  $n$ 's idiosyncratic productivity for producing variety  $v$  in sector  $j$ . Following [Eaton](#page-33-10) [and Kortum](#page-33-10) [\(2002\)](#page-33-10), the idiosyncratic draws come from independent Fréchet distributions with shape parameters  $\theta^j$  and with cumulative distribution function  $F^j_{n,t}(a) = \exp(-a^{-\theta^j})$ . Without loss of generality, we assume the idiosyncratic productivity draws are constant over time. Firms operate under perfect competition and maximize the following profits:

$$
p_{n,t}^j(v)y_{n,t}^j(v) - W_{n,t}\ell_{n,t}^j(v) - P_{n,t}^{e,j}E_{n,t}^j(v),
$$

where

$$
P_{n,t}^{e,j} E_{n,t}^j(v) = \sum_{k \in \{a,b,m,s\}} p_{n,t}^k e_{n,t}^{k,j}(v)
$$
\n(8)

is total spending on intermediates by producers of sector j variety v and  $P_{n,t}^{e,j}$  denotes the cost index of sector- $j$ 's intermediate input bundles:

$$
P_{n,t}^{e,j} = \prod_{k \in \{a,b,m,s\}} \left( \frac{p_{n,t}^k}{\mu_{e,n}^{j,k}} \right)^{\mu_{e,n}^{j,k}}.
$$
\n(9)

The first order conditions for the profit maximization (with variety subscripts suppressed) are:

$$
W_{n,t} \ell_{n,t}^j = \beta_n^j p_{n,t}^j y_{n,t}^j,
$$
  

$$
P_{n,t}^{e,j} E_{n,t}^j = (1 - \beta_n^j) p_{n,t}^j y_{n,t}^j
$$

Intermediate inputs acquired from sector  $k$  by sector  $j$  are given by

$$
e_{n,t}^{j,k} = (\mu_{e,n}^{j,k})^{\sigma_e^j} \left(\frac{p_{n,t}^k}{P_{n,t}^{e,j}}\right)^{-\sigma_e^j} E_{n,t}^j.
$$
\n(10)

 $,$ 

Composite goods Within each sector, all of the varieties are combined via a CES aggregator to yield a sectoral composite good:

$$
Q_{n,t}^j = \left[\int q_{n,t}^j(v)^{1-1/\eta} dv\right]^{\eta/(\eta-1)}
$$

where  $\eta$  is the elasticity of substitution between varieties, which is constant across countries, sectors, and time.  $q_{n,t}^j(v)$  is the quantity of variety v used by country n at time t to produce the sector-j composite good. The resulting composite good,  $Q_{n,t}^j$ , is the quantity of the sector-j composite good available in country  $n$  to use as an intermediate input or for final consumption.

#### 3.3 International Trade

Varieties are traded internationally subject to iceberg costs. Country n must purchase  $d_{n,i,t}^j \geq 1$ units of any variety of sector j from country i in order for one unit to arrive;  $d_{n,i,t}^j - 1$  units are used up in transit. The trade costs vary across country pairs, across sectors, and over time. We assume that  $d_{n,n,t}^j = 1$  for all  $(n, j, t)$ . Trade is balanced in each period, i.e., while the country can run sectoral trade imbalances, in each period, aggregate exports equals aggregate imports.

As in [Eaton and Kortum](#page-33-10) [\(2002\)](#page-33-10) and [Caliendo and Parro](#page-33-2) [\(2015\)](#page-33-2), the fraction of country n's expenditures allocated to goods produced by country  $i$  in sector  $j$  is given by:

$$
\pi_{n,i,t}^j = \frac{\left( (A_{i,t}^j)^{-\beta_i^j} u_{i,t}^j d_{n,i,t}^j \right)^{-\theta^j}}{\sum\limits_{i'=1}^N \left( (A_{i',t}^j)^{-\beta_{i'}^j} u_{i',t}^j d_{n,i',t}^j \right)^{-\theta^j}},\tag{11}
$$

,

where the unit cost for a bundle of inputs for producers in sector  $j$  in country  $i$  is:

$$
u_{i,t}^j = \left(\frac{W_{i,t}}{\beta_i^j}\right)^{\beta_i^j} \left(\frac{P_{i,t}^{e,j}}{1-\beta_i^j}\right)^{1-\beta_i^j}.
$$
 (12)

Country  $n$ , sector j will devote a greater share of its expendture on varieties from country i the higher is  $A_{i,t}^j$ , and the lower are  $u_{i,t}^j$  and/or  $d_{n,i,t}^j$ . The price of the sector-j composite good in country  $n$  is given by:

$$
p_{n,t}^j = \gamma_j \left[ \sum_{i=1}^N \left( (A_{i,t}^j)^{-\beta_i^j} u_{i,t}^j d_{n,i,t}^j \right)^{-\theta^j} \right]^{-\frac{1}{\theta^j}}, \qquad (13)
$$

where  $\gamma^{j} = \left[ \Gamma(\frac{\theta^{j}+1-\eta}{\theta^{j}} \right]$  $\left[\frac{+1-\eta}{\theta^j}\right]^{\left(\frac{1}{1-\eta}\right)}.$ 

#### 3.4 Equilibrium and Market Clearing Conditions

The parameters and exogenous variables in our model include time invariant parameters  $(\beta_n^j, \epsilon^j,$  $\sigma_c, \theta, \delta, \eta, \omega^j, \mu_{e,n}^{j,k}$ , time varying exogenous sectoral productivities and trade costs  $\{A_{n,t}^j, d_{n,i,t}^j\}$ , and time varying labor endowments  $\{L_{n,t}\}$ 

**Definition.** A competitive equilibrium of this model consists sequences of allocations  $\{C_{n,t}, c_{n,t}^j,$  $l_{n,t}^j$ ,  $E_{n,t}^j$ ,  $e_{n,t}^{j,k}$ ,  $\pi_{nit}^j$  and prices  $\{P_{n,t}^c, P_{n,t}^{e,j}, p_{n,t}^j, W_{n,t}\}$  that satisfy the following conditions: (1) the representative household maximizes utility taking prices as given, (2) firms maximize profits taking prices as given, (3) each country purchases each variety from the least costly supplier/country, and (4) markets clear.

The market clearing conditions are given by:

<span id="page-14-0"></span>
$$
L_{n,t} = \sum_{j \in \{a,b,m,s\}} \ell_{n,t}^j,
$$
\n(14)

<span id="page-14-1"></span>
$$
Q_{n,t}^j = c_{n,t}^j + \sum_{k \in \{a,b,m,s\}} e_{n,t}^{k,j},\tag{15}
$$

<span id="page-14-2"></span>
$$
p_{n,t}^j y_{n,t}^j = \sum_{i=1}^N p_{i,t}^j Q_{i,t}^j \pi_{i,n,t}^j,
$$
\n(16)

and

<span id="page-14-3"></span>
$$
\sum_{j \in \{a,b,m,s\}} \left( p_{n,t}^j (y_{n,t}^j - Q_{n,t}^j) \right) = 0.
$$
\n(17)

Equation [\(14\)](#page-14-0) describes the labor market clearing condition. Equation [\(15\)](#page-14-1) states market clearing in the composite sectoral good j in country n, in which the left-hand side is the supply and the righthand side is the demand. The demand includes both consumption demand by the representative household and intermediate input demand by firms in all sectors. Equation [\(16\)](#page-14-2) is the global goods market clearing condition. It requires that the value of output produced by country  $n$  in sector  $j$ equals the value that all countries purchased from country n in sector j. Equation [\(17\)](#page-14-3) is the trade balance condition. Aggregate net exports equal 0 in every period.

#### 3.5 Discussion

The main driving forces: sector-biased productivity growth and sectoral trade integration – declining trade barriers – mediated through the model's mechanisms, affect sectoral output and labor demand, which, in turn, affect the sectoral allocation of value added and of labor. For example, a decline in trade costs will affect sectoral value added shares through at least three channels. First, the decline in these costs will increase specialization, which will directly affect the composition of sectoral production, and of sectoral value added (mediated through input-output linkages within and across sectors). Second, to the extent the specialization leads to a more efficient allocation of resources, real income will increase. Owing to non-homothetic preferences, this will induce differential changes in sectoral final demand with corresponding effects on sectoral value added (again, with input-output linkages playing a role). Third, to the extent that trade costs decline faster in manufacturing than in other sectors, the relative price of manufacturing's output will decline, and, in conjunction with low elasticities of substitution, shift final expenditure away from manufacturing and into services. Understanding how those two forces – sector-biased productivity growth and sectoral trade integration – together affect structural change in SSA and DA countries, specifically the manufacturing value added share, is a quantitative question that will be investigated in the calibration section.

## 4 Model Calibration and Calibration Results

In this section, we first describe how we calibrate the model. Then, we present the results from the calibration. We focus on the two main shocks backed out from the model (the exogenous variables in our model) – the sector-level TFP shocks, and the bilateral, sector-level trade costs – and the model's implications for sector-level value added shares, i.e., the share of each sector in economy-wide value added, in the beginning and end years of our sample.

#### 4.1 Model Calibration

Our calibrated model includes 10 countries. Nine of the countries are the same in each calibration: The G-7 countries minus Canada, plus China, India, and a stand-in for the rest-of-the-world (ROW). The 10th country is an individual SSA or DA country. Hence, each calibration involves one SSA or DA country and the nine other countries/regions (hereafter, the "big 9"), comprising the rest of the world.[14](#page-0-0) The SSA and DA countries are the same ones from section 2 of our paper. Our data sources are described in detail in the Appendix.

Some of our calibrated parameters draw from existing research, and others are calibrated directly from the data. Our primary exogenous variables – sectoral TFP and bilateral, sectoral trade costs – are calibrated from data combined with equations of the model.

#### 4.1.1 Parameters from Existing Research

Drawing from [Simonovska and Waugh](#page-35-8) [\(2014\)](#page-35-8) and [Sposi](#page-35-4) [\(2019\)](#page-35-4), we set the trade elasticity parameter  $\theta = 4$  for all sectors. In our model, as in all Eaton-Kortum-type models, the elasticity of substitution between varieties,  $\eta$ , is not relevant for equilibrium allocations; we set  $\eta = 2$ . The elasticity of substitution between the composite sectoral goods in preferences draws from [Sposi](#page-35-4) [\(2019\)](#page-35-4), and is set to 0.4. Our income elasticities of sectoral demand draw from [Comin et al.](#page-33-8) [\(2021\)](#page-33-8). These are

 $14$ This calibration implies that we are not able to study interactions between SSA, or between DA, countries. We leave this for future research.

			Inter-quartile range or source
	$\beta^a$	0.71	(0.66, 0.78)
Value added shares in output	$\beta^b$	0.64	(0.54, 0.78)
	$\beta^m$	0.33	(0.27, 0.37)
	$\beta^s$	0.57	(0.52, 0.63)
	$\omega^a$	0.03	
Preference weights	$\omega^b$	0.01	2011 OECD ICIOT
	$\omega^m$	0.23	
	$\omega^s$	0.74	
Trade elasticities	$\theta^j$	$\overline{4}$	Simonovska and Waugh (2014)
Substitution elasticity between sectors	$\sigma$	0.4	Sposi $(2019)$
	$\epsilon^a$	0.32	Comin et al. $(2021)$
Income elasticities	$\epsilon^{b}$	0.41	Comin et al. $(2021)$
	$\epsilon^s$	1.5	Comin et al. $(2021)$

Table 2: Time-invariant parameters

Notes: For the shares of value added in output, we report the mean of the cross-country distribution, along with the inter-quartile range in parentheses.

listed in Table 3.

#### 4.1.2 Parameters from the Data

The main parameters that draw from our data are the value added shares in output,  $\beta_n^j$ , the inputoutput coefficients,  $\mu_{c,n}^{j,k}$ , and the preference weights,  $\omega^j$ . The first two sets of parameters come from input-output tables, including the new African Supply and Use Tables [\(Mensah and de Vries, 2024\)](#page-34-4) as well as the Asian Development Bank (ADB) MRIOTs (Multi-Regional Input-Output Tables). In Table 3, we list the mean and the interquartile range of the value added shares in output across the SSA and DA countries. Our preference weights are calculated to match expenditure shares across all of the countries covered by the OECD input-output tables. The preference weights are also listed in Table 3. Further details are in the Appendix.

#### 4.1.3 Exogenous Variables

The two main exogenous variables in our model are the sector-level TFP and the bilateral, sectorlevel trade costs. The sector-level TFPs are calibrated according to the following two equations:

$$
Z_{n,t}^{j} \equiv B_n^j \frac{(W_{n,t})^{\beta_n^j} \left(P_{n,t}^{e,j}\right)^{1-\beta_n^j}}{p_{n,t}^j},
$$
\n(18)

where  $B_n^j = (\beta_n^j)^{-\beta_n^j} (1 - \beta_n^j)^{-(1 - \beta_n^j)}$ .

$$
A_{n,t}^j = \left(\gamma^j Z_{n,t}^j \left(\pi_{n,n,t}^j\right)^{\frac{1}{\theta^j}}\right)^{\frac{1}{\beta_n^j}}.\tag{19}
$$

These TFP estimates are based on prices, using the dual approach [\(Griliches and Jorgenson, 1967\)](#page-34-13). The price-based estimates of TFP are equal to primal estimates as long as the factor price data are consistent with the data from the national accounts.<sup>[15](#page-0-0)</sup> Since we are using data for low income countries and we do not explicitly account for capital, the dual estimates of TFP are unlikely to coincide with the labor productivity estimates reported in section 2.

The above equation makes an adjustment for trade, following [Finicelli et al.](#page-33-11) [\(2013\)](#page-33-11). The bilateral, sector-level trade costs are computed as follows:

$$
d_{n,i,t}^j = \left(\frac{\pi_{n,i,t}^j}{\pi_{i,i,t}^j}\right)^{-\frac{1}{\theta_j}} \left(\frac{p_{n,t}^i}{p_{i,t}^j}\right). \tag{20}
$$

Note that we allow for asymmetric trade costs between country-pairs. The data sources for the inputs into the above three equations are provided in the Appendix.

The left panel of Figure 1 illustrates the median trend of the SSA countries' manufacturing (blue solid line) and non-manufacturing (red dashed line) sectoral TFP's over time.<sup>[16](#page-0-0)</sup>. The figure shows that manufacturing productivity more than doubled during this period. Non-manufacturing pro-ductivity in the SSA countries also increased, but at a slower rate. <sup>[17](#page-0-0)</sup> The middle panel shows the



Figure 1: Calibrated sectoral productivities

Notes: Figure reports the median trend (in logs) of model-implied fundamental productivities. Agriculture, mining, and services are classified as "non-manufacturing". All sectoral series are normalized by their 2000 value. See Appendix A for the country list for all three country groups, and for details on the construction of the Big 9 TFPs.

<sup>&</sup>lt;sup>15</sup>This follows from the national income accounting identity that national output equals production factor payments.

 $16$ All TFP series are normalized to 1 in 2000 (and then logged), and from these series, for each year, the median across the countries is illustrated.

<sup>&</sup>lt;sup>17</sup>The opposite trend is observed for labor productivity growth, with lower productivity growth in manufacturing compared to non-manufacturing sectors; see section 2. The difference may relate to the dual approach here versus

trend in DA countries' manufacturing and non-manufacturing TFP over time. Overall, the growth in manufacturing TFP is similar to that in the SSA countries. However, DA countries have had higher TFP growth in the non-manufacturing sectors.

The right panel of Figure 1 illustrates the median trend of the big 9 countries' TFP.[18](#page-0-0) It shows that both manufacturing and non-manufacturing TFP growth were lower than in SSA and DA countries during 2000-2018.[19](#page-0-0) Of course, in a closed economy setting, this would be irrelevant for the SSA or DA countries. However, in an open economy setting, these growth rates matter, because they could affect comparative advantage, which would also affect specialization patterns, and they could affect relative prices. Both of these forces could affect the sectoral allocation of value added.

All the panels mask heterogeneity across countries. Among the SSA countries, Ethiopia and Tanzania experienced annual average manufacturing TFP growth that exceeded 10 percent during the 2000-2018 period. Countries such as Ghana, Kenya, Rwanda, South Africa, and Zambia experienced average annual manufacturing TFP growth in the four-to-six percent range. Among the DA countries, Malaysia and Sri Lanka experienced average annual manufacturing TFP growth of around 10 percent. Bangladesh, Indonesia, Cambodia, the Philippines, and Vietnam also experienced average annual manufacturing TFP growth of around five percent or higher. Finally, among the Big 9 economies, China and India have high manufacturing TFP growth of nine or ten percent.

Figure 2 presents our calibrated trade costs. The top left panel presents the trade costs for manufacturing in the SSA countries. The blue solid line shows the import costs, and the red dashed line shows the export costs. The panel shows that SSA import costs are about an order of magnitude lower than the export costs. In other words, from the lens of our model, big 9 countries' manufacturing exports to SSA countries face import barriers that are an order of magnitude less than what is faced by SSA manufacturing exports sent to big 9 countries. Over time, there is slow convergence, as the export trade costs decline and the import trade costs rise, slightly.[20](#page-0-0) The top right panel shows the manufacturing trade costs for the DA countries. It shows a similar pattern as with the SSA countries in that the import trade costs are considerably lower than the export trade costs. However, unlike the SSA countries, the DA countries have a more pronounced pattern of convergence in their trade costs, especially with respect to declining export trade costs, i.e., the import barriers faced by DA exports declined substantially over time.

The two lower panels show the trade costs in non-manufacturing for SSA countries (left) and DA countries (right). Here, the gap between import and export trade costs is less pronounced than for manufacturing. In addition, there is substantial convergence in the trade costs over time. The counterfactuals with the model will tell us about the impact of the sectoral TFPs and the bilateral

the primal approach in section 2, which will be examined in a future version of this paper.

<sup>&</sup>lt;sup>18</sup>See the Appendix for details on the construction of this measure.

<sup>&</sup>lt;sup>19</sup>If we calculate a weighted average of the Big 9 TFPs with the weights based on 2018 import shares by the SSA country, the Big 9 manufacturing and non-manufacturing TFPs will show a higher growth rate, largely because of China. However, even in this case, the growth rate will be only about the same as that of the SSA countries.

 $^{20}$ One notable exception are declining import costs in most SSA countries for manufacturing goods from China.



Figure 2: Calibrated trade barriers

Notes: Figure reports the median model-implied trade barriers by country group and sector. "Big 9" refers to nine major economies, including a rest-of-world aggregate. See Appendix A for a detailed country list for all three country groups. Agriculture, mining, and services are classified as "non-manufacturing".

sectoral trade costs. We now turn to the calibration results, and then the counterfactuals.

#### 4.2 Calibration Results

In this section, we assess the model fit for two key patterns in the data: the sectoral shares in economy-wide value added, which speak directly to structural change in SSA and DA countries, and the sectoral import expenditure shares, which inform about the potential importance of international trade in structural change in these countries. We illustrate our results in Figures 3, 4, and 5 below.

Figures 3 and 4 compare sectoral value added shares in our SSA and DA countries, respectively, from our model with the shares from the data for 2000 and 2018. Each three-letter country code shows the data on the x-axis and the model outcome on the y-axis for that country. The 45-degree line is shown as well.

The left panel of Figure 3 shows the results for SSA countries in 2000. Broadly there is a positive relation between model and data. The r-squared of a simple bivariate regression (without a constant) is 0.93. The root mean square error (rmse) relative to the 45-degree line is 9.2 percentage points (pp). Agriculture has the best fit among the sectors with an rmse of 5.7 pp. Turning to manufacturing, the r-squared of the bivariate regression is 0.96 and the rmse is 6.28 pp. The right panel of Figure 3 shows the results for SSA countries in 2018. While the overall fit is still good, the r-squared from the bivariate regression is lower (0.9), and the rmse is higher (11.85), than in 2000. In all four sectors, the fit measured by rmse was worse than in 2000.

Turning to the changes over time in manufacturing, the model matches the direction of the change (increase or decrease) in six of the 11 countries. Note, however, that in three of the countries in which the model was incorrect about the direction of the change, the model implied change was less



Figure 3: Model vs. data: sectoral value added shares (in %)

Notes: Sectors are indicated by colors – agriculture: green; mining: blue; manufacturing: red; services: orange. Model fit statistics from bivariate regressions: (a) SSA 2000 – all sectors: rmse = 9.2 (pp),  $R^2 = 0.93$ ; agr: rmse = 5.72,  $R^2 = 0.95$ ; min: rmse = 7.60,  $R^2 = 0.84$ ; man: rmse = 6.28,  $R^2 = 0.96$ ; ser: rmse = 14.45,  $R^2 = 0.98$ ; (b) SSA 2018 – all sectors: rmse = 11.85,  $R^2 = 0.90$ ; agr: rmse = 6.66,  $R^2 = 0.92$ ; min: rmse = 9.44,  $R^2 = 0.72$ ; man: rmse  $= 9.59, R^2 = 0.93;$  ser: rmse = 18.33,  $R^2 = 0.99.$ 



Figure 4: Model vs. data: sectoral value added shares (in %)

Notes: Sectors are indicated by colors – agriculture: green; mining: blue; manufacturing: red; services: orange. Model fit statistics from bivariate regressions: (a) DA 2000 – all sectors: rmse = 10.14 (pp),  $R^2 = 0.91$ ; agr: rmse = 5.62,  $R^2 = 0.96$ ; min: rmse = 8.04,  $R^2 = 0.88$ ; man: rmse = 10.2,  $R^2 = 0.89$ ; ser: rmse = 14.53,  $R^2 = 0.98$ ; (b) DA 2018 – all sectors: rmse = 11.63,  $R^2 = 0.89$ ; agr: rmse = 4.54,  $R^2 = 0.96$ ; min: rmse = 6.49,  $R^2 = 0.73$ ; man: rmse  $= 11.54, R^2 = 0.92$ ; ser: rmse  $= 18.57, R^2 = 0.98$ .

than 1 percentage point of GDP. Hence, in only two cases, Mauritius and Nigeria, did the model miss substantially on the qualitative change in the manufacturing value added share over time.

The left panel of Figure 4 shows the results for our comparison group of DA countries in 2000. The fit is broadly similar to that of SSA countries in 2000. The r-squared of a bivariate regression is 0.91, and the rmse is 10.14; hence, the fit of the model for DA in 2000 is slightly worse than for SSA. For three sectors, agriculture, mining, and services, the rmse is similar to that of the SSA countries. However, the model performs considerably worse in manufacturing with an rmse of 10.2 pp (compared to 6.3 pp in the SSA countries). So, there are sectoral differences in model performance across the two sets of countries. The right panel of Figure 4 shows the results for the DA countries in 2018. While the overall fit (rmse) is worse than in 2000, as with the SSA countries, two sectors, agriculture and mining, showed smaller rmse's than in 2000.

While the fit of the model overall for SSA countries is good, and, in 2000 is better than that for the DA countries, we note the fit is not good relative to other countries. For example, in [Uy et al.](#page-35-1) [\(2013\)](#page-35-1), which studied South Korea's structural change in an open economy model, the rmse was 5.3 pp, which is less than half of the average across the SSA and DA countries and the years 2000 and 2018. Moreover, in [Sposi et al.](#page-35-0) [\(2024\)](#page-35-0) the correlation of the sectoral value added shares implied by the model and the data was 0.99, higher than for our countries.<sup>[21](#page-0-0)</sup>

Gaps between the model-implied outcomes and the data for some sectors in our countries should not be surprising, however. First, our model features no labor market frictions, which implies that

 $^{21}$ It should be noted, though, that one of the parameters in [Sposi et al.](#page-35-0) [\(2024\)](#page-35-0) was set to ensure that the model fit perfectly in the first period of the sample.

<span id="page-22-0"></span>



Notes: Import expenditure share in manufacturing is share of total spending on manufactured goods consisting of imports; median across countries for each year.

wages are equalized across sectors. In advanced economies, this outcome is not too at odds with the data, but for our countries it is. Related, inspection of both Figures 4 and 5 shows that our model under-predicts the services value added share by our model, while it over-predicts the other sectors, in aggregate.<sup>[22](#page-0-0)</sup> Second, our baseline calibration relies on time-invariant, cross-period average production and consumption parameters to facilitate the interpretation of trends over time. Finally, we draw some of our parameter estimates directly from the literature. Some of the discrepancies might originate from the fact that most of these estimations were not targeted towards low-income countries.

Figure [5](#page-22-0) shows the import expenditure shares of manufacturing in the model and in the data, of the median country, respectively in SSA and in DA countries, over time. The model reproduces the patterns of the data with a correlation coefficient of 0.82 for SSA countries and 0.67 for Developing Asia. Overall, the model captures the increasing trend in the import expenditure share in SSA countries from 2000 to 2018, and the decreasing trend for the DA countries. Our open economy model is able to capture a key feature of international trade in the SSA and DA countries.

Overall, our calibration reproduces the most relevant empirical patterns of structural change and trade across these countries and within these countries over time. While the fit is not as good when compared to the fit of similar models against data from upper middle income or advanced economies, there are some good reasons why we should not expect the fit to be good. These reasons are discussed further in the conclusion. Now, we turn to conducting counterfactual exercises to understand better the mechanisms underlying our calibration results.

 $^{22}$ For a recent literature review on the role of labor market frictions across sectors in developing countries, see [Donovan and Schoellman](#page-33-12) [\(2023\)](#page-33-12).

# 5 Counterfactual Exercises

In this section, we conduct three sets of counterfactual exercises to unpack the role of our main driving forces in an individual SSA or developing Asia country, or in the other countries in our model. In the first set of counterfactual exercises, we hold the SSA country's TFP constant at its initial value in 2000. We do this for the five SSA countries (CMR, GHA, KEN, TZA, and ZAF) for which the fit of the manufacturing value added shares was the best. We do a similar exercise for five DA countries (IDN, PAK, PHL, THA, and VNM). For each exercise, we examine the effect on manufacturing value added shares (of total GDP) and the manufacturing import expenditure shares (of total expenditure on manufactured goods). Comparing the baseline exercise with this counterfactual provides the role of evolving SSA (or DA) sector-level TFP over time. In addition, for each SSA or DA country, we do an additional exercise in which we hold the foreign countries' TFP (but not the SSA TFP) constant at their initial values in 2000.

In the second set of exercises, we hold the SSA or DA country's import trade costs – for both manufacturing and non-manufacturing – constant at their initial values in 2000. We do this for the same set of countries as listed above. In addition, for each SSA or DA country, we do an additional exercise in which we hold the foreign countries' import trade costs constant at their initial values in 2000.

The third set of exercises probe a little deeper. In one exercise, we examine the effects of each SSA or DA country shutting off trade completely, i.e., going to autarky. Another exercise is a "China" scenario. We examine the effects of holding China's TFP growth, China's import trade costs, and the SSA or DA country's import trade costs from China all constant at their initial values in 2000.

### 5.1 Effect of holding TFP constant

The top left chart of Figure 6, panel A shows that in the absence of TFP growth in SSA countries, their manufacturing value added (hereafter, "VA") share would be about 10 percentage points lower, or about half of, what it is in the baseline model. This result reflects three channels: income effects, relative prices and substitution effects, and international trade. First, owing to the absence of TFP growth, the SSA country has considerably less income per capita. Because of the non-homothetic preferences, households will reduce their consumption of manufacturing and services, and increase their consumption of agricultural (and mining) products. Hence, from this demand-side channel, the manufacturing VA share would decline. Second, in the median SSA country, manufacturing TFP growth is higher than non-manufacturing TFP growth; hence, in the counterfactual with zero TFP growth, the relative price of manufactured goods is higher than in the baseline. This makes domestic manufacturing firms less competitive; hence, production and exports decline and imports increase. The latter can be seen in the top right chart of panel A. The opposite set of effects occurs for non-manufacturing firms. Third, with elasticities of substitution less than 1, the higher relative price of manufactured goods implies greater expenditure on such goods. All else equal this implies a higher manufacturing VA share. Overall, these two charts suggest that the first and second channels dominate the third channel.

Examining in more detail the implications for the manufacturing import expenditure share, the increased expenditure of about 30 percentage points by 2018 arises from the higher relative price of manufactured goods (in conjunction with substitution elasticities less than one), as well as the reduced production of manufactured goods shown in the top left chart – both of which more than offset the reduced demand for manufacturing goods owing to the income effect operating through non-homothetic preferences. One other point worth noting is that the the difference between the counterfactual implication and the baseline model tends to grow over time; this is because the cumulative effect of holding TFP or trade costs at their 2000 values becomes larger over time.

The bottom two charts of Panel A, Figure 6 show the effects on an SSA country's manufacturing VA share (left chart) and import expenditure share (right chart) when all the foreign countries' (Big 9) TFPs are held constant at their initial values in 2000. It might be expected that, owing to the dependence of the substitution and comparative advantage channels on relative prices and, hence, on relative productivity, the effects of holding foreign TFP constant would be opposite in sign to the effects of holding the SSA country's TFP constant. Indeed, this is the case. In the left chart, the median counterfactual manufacturing VA share is higher than in the baseline, and in the right chart, the median counterfactual import expenditure share is lower than in the baseline.

The mechanisms in play are the same as those described above for the top two charts of Panel A, but, with the substitution and comparative effects, the signs are reversed. For example, for the manufacturing VA share, the SSA country's relative price of manufactured goods is lower than in the baseline. This leads to a smaller expenditure share, which, all else equal, would lower the VA share. At the same time, the lower relative price increases the SSA country's comparative advantage in manufacturing, which, all else equal, would raise the VA share.[23](#page-0-0) Evidently, the comparative advantage channel dominates the "Baumol" channel.

<sup>&</sup>lt;sup>23</sup>There is also a negative income effect in the foreign countries. This leads to less spending on services and manufacturing, and more spending on agriculture and mining, by these countries. This reduced spending on manufacturing will lead on the margin to less imports from, and, consequently, lower manufacturing VA in, the SSA country. However, this effect is small owing to the Big 9's high import trade costs from SSA countries.



### Figure 6: Effects of holding TFP constant

Notes: The first row of each panel holds the domestic (either an SSA or DA country) sectoral TFP constant at the initial level in 2000. The second row of each panel holds the foreign (Big 9) sectoral TFPs constant at their 2000 levels. All trends are for the median baseline and counterfactual series among the five countries with the best model fit in figures 4-6. Sub-Saharan Africa: CMR, GHA, KEN, TZA, and ZAF. Developing Asia: IDN, PAK, PHL, THA, and VNM.



Figure 7: Effects of holding import trade costs constant

Panel A. Counterfactuals 3 and 4, Sub-Saharan Africa

Notes: Counterfactual 3 in the first row of each panel holds the import costs vis-à-vis all other countries constant at their initial levels in 2000. Counterfactual 4 in the second row of each panel holds foreign import costs contant at their 2000 levels. Regional trends refer to the median baseline and counterfactual series among the five countries with the best model fit in figures 4-6. Sub-Saharan Africa: CMR, GHA, KEN, TZA, and ZAF. Developing Asia: IDN, PAK, PHL, THA, and VNM.

Comparing the magnitudes of the SSA country counterfactuals with the foreign country counterfactuals, it can be seen that the effects of domestic TFP shocks are larger. This reflects the fact that, even though the median SSA country is an open economy, its import trade costs are sufficiently high that the spillover effects from TFP shocks in the Big 9 countries, while substantial, are not as large as the direct effects from the domestic country shocks.

Panel B of Figure 6 shows the results for TFP in the DA countries, and their trading partners. Qualitatively, the effects are the same as in the SSA countries. For example, the counterfactual manufacturing VA shares in DA are smaller than in the baseline. However, quantitatively, the effects are smaller than in the SSA countries, especially with respect to the manufacturing import expenditure shares. For example, the effects of holding DA country TFP constant at its 2000 value leads to an increase in the import expenditure share in the median country by about five percentage points by 2018. This is considerably smaller than the 30 percentage points increase in the median SSA country.

This difference in outcomes is a result, in part, of the differential TFP growth rates in manufacturing relative to non-manufacturing in SSA vs. DA, as shown in Figure 1. The gap in TFP growth rates between the two sectors is about twice as large in SSA as in DA, especially in the last 10 years of our sample. All else equal, this implies smaller changes in relative prices in DA in the counterfactual exercise, and, consequently, smaller substitution and comparative advantage effects.

### 5.2 Effect of holding import trade costs constant

The results for holding trade costs constant for SSA countries are shown in the top left and right charts of Panel A of Figure 7. In each chart, the blue solid line gives the results for the baseline model and the red dashed line gives the results for the counterfactual. Each line illustrates the median across the five countries considered.

The top left chart provides the results for the counterfactual in which import trade costs in the SSA country are held constant over time at its initial value. The figure shows that in the absence of changes in trade costs, the manufacturing VA share would be about the same as in the baseline model. This result can be explained by the fact that, as the top left chart of Figure 3 shows, the SSA country manufacturing import trade costs changed little between 2000 and 2018. Also, the non-manufacturing import trade costs increase, but from already high values, which indicates they will have little effect. Hence, in the counterfactual, trade costs are just slightly lower in both sectors than in the baseline. The relatively small, and symmetric, changes in trade costs has little effect on VA shares.

While lower SSA trade costs in this counterfactual have little effect on their VA shares, they yield larger effects on imports itself. The top right chart in Panel A shows that the SSA import expenditure share averages about 5 percentage points higher in the counterfactual.

The two bottom charts in Panel A show that when foreign (Big 9 economies') import trade costs

are held constant, there are also small effects on SSA country manufacturing VA shares and import expenditure shares. As a reminder, foreign trade cost in both manufacturing and non-manufacturing declined over time, albeit from much higher levels than the domestic trade costs.<sup>[24](#page-0-0)</sup>

Panel B of Figure 7 shows the results for the trade cost counterfactual exercises in the DA countries. In the data, import trade costs for the DA countries rose more over time than they did in SSA. More importantly, they rose relative to the Big 9 import trade costs. Consequently, holding such costs constant, all else equal, will lead to a fall in the price of DA manufactured goods relative to those from the Big 9 economies. This has two effects. The first effect is that the lower relative price will lead to less desired expenditure on manufactured goods, which reduces the manufacturing VA share, all else equal. The second effect is the increased comparative advantage in DA countries leading to additional production and specialization. The top left chart of Panel B shows that the first effect dominates.

With the lower manufacturing import trade costs in the counterfactual, it would be expected that the manufacturing import expenditure share would be higher than in the baseline. This is indeed the result as seen in the top right chart of Panel B.

Finally, the bottom two charts in Panel B show the effects of holding foreign import trade costs constant over time. In the data, i.e., the baseline, these trade costs declined. Hence, by holding them constant, the costs are higher than in the baseline. It would be expected that manufacturing output and VA shares are slightly lower, and that manufacturing import expenditures are also slightly lower. These expectations are correct, as shown in the bottom two charts of Panel B.

### 5.3 Autarky and China Shock

We first study the outcomes when the SSA (or DA) country is in autarky. The top panel of figure 8 shows the results for the SSA country. It can be seen that under autarky, the manufacturing VA shares are about five-to-ten percentage points higher in the SSA country, but only about one-to-five percentage points higher in the DA country. This discrepancy arises despite the fact that the change in import expenditure shares are similar in 2018, about 38 percent in the SSA country vs. about 30 percent in the DA country. It turns out that the main proximate driver for this discrepancy is the existence of a large mining sector relative to the manufacturing sector in the SSA countries, but not in the DA countries. Moreover, in the model's baseline, the vast majority of SSA mining output is exported. Hence, when trade is completely cutoff, the mining sector shrinks, and resources are reallocated to other sectors. Manufacturing absorbs a large share of these resources in part because its relative price rises more than in other sectors because of its greater reliance on imports. These effects do not occur in the DA countries.

In our final counterfactual, we hold China's TFP, its import trade costs from all trading partners,

 $^{24}$ One exception to the above is the import expenditure share from 2015 to 2018, which rose substantially in the counterfactual during these years.





Panel A. Counterfactual 5, Sub-Saharan Africa

Notes: The first row of each panel holds the import costs vis-à-vis all other countries constant at their initial levels in 2000. The second row of each panel holds foreign import costs constant at their 2000 levels. Regional trends refer to the median baseline and counterfactual series among the five countries with the best model fit in figures 4-6. Sub-Saharan Africa: CMR, GHA, KEN, TZA, and ZAF. Developing Asia: IDN, PAK, PHL, THA, and VNM.

and the SSA or DA country's import trade costs from China all constant at their initial levels in 2000. The results are shown in Figure 9. Panel A shows that, as expected, the manufacturing VA share, and the manufacturing import expenditure share are higher and lower, respectively, than in the baseline case. The magnitudes of the change in the manufacturing VA share are about 1 percentage point in the SSA country and about half that in the DA country. Evidently, despite China's emergence as an economic super-power, its net effect on SSA countries is still not large. Some insight can be gained from examining the case of Cameroon. By 2018, China was Cameroon's largest import source at close to 20 percent (exceeding imports from the entire euro area, for example). However, such imports constituted only about 7 percent of total expenditure on manufacturing. In this context, removing China's globalization and TFP growth, which adds about 1.4 percentage points (about 7 percent) to Cameroon's manufacturing VA share, makes sense.

#### 5.4 Discussion

Our three sets of counterfactuals allow us to reach a few tentative takeaways. First, domestic TFP shocks appear to be a large driver of the manufacturing VA share in both SSA and DA countries.



Panel A. Counterfactual 6, Sub-Saharan Africa

Notes: The first row of each panel holds the import costs vis-à-vis all other countries constant at their initial levels in 2000. The second row of each panel holds foreign import costs constant at their 2000 levels. Regional trends refer to the median baseline and counterfactual series among the five countries with the best model fit in figures 4-6. Sub-Saharan Africa: CMR, GHA, KEN, TZA, and ZAF. Developing Asia: IDN, PAK, PHL, THA, and VNM.

Second, and not surprisingly, the foreign (Big 9) TFP shocks partially offset the effects of domestic TFP shocks. The net effect of the two sets of shocks is that the SSA countries have a higher manufacturing VA share than otherwise. Third, the TFP shock results are similar for the DA countries, albeit with somewhat smaller magnitudes. Fourth, the effects of changes in trade costs are considerably smaller than for TFP shocks. This reflects the fact that import trade costs changed little in both SSA and DA countries during the time period we examine. Also, to the extent that import trade costs changed in the Big 9 countries, they started from a very high level, so the effects are not large.

Our result that changes in trade costs do not play a significant role in SSA structural change does not mean that trade is not important for structural change in these countries. Trade has two roles in structural change – as a shock and as a transmission or propagation mechanism. The counterfactuals we have conducted show that trade as a shock has not played a big role in SSA structural change. However, trade also propagates TFP shocks across countries, thus allowing SSA countries to effectively "import" TFP improvements in advanced, and other, economies. This facilitates structural change. This can be seen most easily in the effects of the Big 9 countries' TFP shocks on structural change in SSA.

# 6 Conclusion

Our paper seeks to add insight into the SSA structural change experience from the lens of a calibrated, open economy model. Our calibration leverages a new dataset on input-output relationships in SSA countries. Our analysis focuses on 11 SSA countries; for comparison purposes, we also study the experiences of 11 DA countries.

We find that the dominant driver of an SSA country's evolution of its manufacturing VA share over time is its own TFP growth. In the absence of such growth, the manufacturing VA shares would have been about 10 percentage points lower, and the manufacturing import expenditure share would have been almost 30 percentage points larger. Foreign TFP growth also plays a significant role in the opposite direction, but ultimately it is less important than the domestic TFP shocks. The foreign TFP growth is, of course, mediated through international trade to affect sectoral prices and trade balances in SSA countries. While trade plays a significant role as a propagation mechanism, trade integration over time does not play a large role. This is because, according to our metrics, there was little integration over time on the import side for SSA countries; and while there was some integration on the export side, it started from a low base.

When we compare our findings for SSA countries to DA countries, we find that the experiences, the nature of the shocks, as well as the role of the shocks in driving manufacturing VA shares and import expenditure shares, are all qualitatively and, in many cases, quantitatively, similar. This suggests that, at least on some dimensions, the SSA experience is shared with other developing countries around the world.

While our work has uncovered interesting facts and model-based results, it would benefit from additional exercises to tease out the exact role of the domestic and foreign TFP shocks. For example, we can conduct welfare analysis associated with the TFP growth and trade integration. It would also be useful to have multiple SSA countries in our calibration to assess the role of their interaction in each country's structural change.

The current version of our model does not account for differing trends between the employment share and the value added share in each sector. In the model, changes in the sectoral employment shares equal changes in the value added shares, because there are no frictions that cause wages to differ across sectors. However, in low income countries, there is a substantial 'wedge' between sectoral employment shares and sectoral value added shares. In particular, the manufacturing share of value added exceeds its share in employment, and the opposite holds for agriculture [\(Święcki, 2017;](#page-35-3) [Gollin](#page-34-1) [et al., 2014\)](#page-34-1). Future research should examine the underlying restrictions to labor mobility [\(Pavcnik,](#page-35-9) [2017\)](#page-35-9), and use quantitative modelling to study its implications for growth dynamics. Adding restrictions to labor mobility is an important extension of the model that we would like to add in the near future. In addition, while our employment numbers include informal employment, we do not

explicitly model this employment as separate sectors, such as formal and informal manufacturing. This is another important enhancement to quantitative modelling for future research.

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# A Appendix Data

This section describes the construction of our balanced data set for 31 countries over the period 2000- 2018. We classify these countries into three groups. Sub-Saharan Africa refers to Cameroon (CMR), Ethiopia (ETH), Ghana (GHA), Kenya (KEN), Mauritius (MUS), Nigeria (NGA), Rwanda (RWA), Senegal (SEN), Tanzania (TZA), South Africa (ZAF), and Zambia (ZMB). Developing Asia consists of Bangladesh (BGD), Indonesia (IDN), Cambodia (KHM), Laos (LAO), Sri Lanka (LKA), Malaysia (MYS), Nepal (NPL), Pakistan (PAK), Philippines (PHL), Thailand (THA), and Vietnam (VNM). Our sample of nine other major economies ("Big 9") includes China (CHN), Germany (DEU), France (FRA), United Kingdom (GBR), India (IND), Italy (ITA), Japan (JPN), United States (USA), and "rest-of-world" (ROW).

We distinguish four sectors following the International Standard Industrial Classification of All Economic Activities (ISIC), Revision 4. Agriculture corresponds to ISIC section A (agriculture, forestry and fishing). Mining refers to section B (mining and quarrying). Manufacturing includes section C (manufacturing). Services covers all remaining sections D to U. Our calibration requires sectoral data for employment, value added, gross output, input-output coefficients, imports, exports, and gross output prices. These data come from several sources.

Employment. The primary source for sectoral employment is the GGDC/UNU-WIDER Economic Transformation Database (ETD, Kruse et al. 2023). It provides internationally comparable data on the number of persons employed by sectors for all countries in our Sub-Saharan Africa and Developing Asia sample as well as China, India, and Japan. For the remaining six economies, sectoral employment is drawn from the OECD Trade in employment (TiM) database. ROW is the residual sum of 58 economies included in the ETD and TiM data minus the 30 countries distinguished in our data. Our total set of sectoral employment data therefore covers 88 economies which accounted for 94 percent of global GDP in 2018.

Value Added. The ETD also provides annual data on sectoral value added in both constant and current prices for the same 25 countries in our sample. Unless otherwise noted, our calibration relies on value added in current prices. For the remaining six economies – which are not covered by the ETD – we use data from the OECD Inter-Country Input-Output (ICIO) Tables, 2022 edition. ROW is the residual sum of all countries included in the ICIO data minus CHN, DEU, FRA, GBR, IND, ITA, JPN, and USA. The ICIO data also contain an own ROW estimate, covering economies for which no employment data are available. In order to ensure consistency across variables, we therefore deflate the value added for ROW to match the countries covered in our employment data for each year. The ROW deflation factor is 0.85 on average and is determined as these countries' GDP ratio in the first step ROW residual sum. The ICIO data provide value added in USD. The ETD provides value added in national currency. We convert it to USD using exchange rates from the Penn World Table version 10 (PWT, [Feenstra et al.](#page-33-13) [\(2015\)](#page-33-13)). Country-level wages are calculated by dividing aggregate value added with the sum of employment across all sectors.

Input-output coefficients and gross output. We use input-output tables to compute sectoral intermediate input shares and value added to gross output ratios. A key novelty of our paper is that we are one of the first to leverage the new African Supply and Use Tables [\(Mensah and de Vries,](#page-34-4) [2024\)](#page-34-4). These tables provide data for all countries in our sub-Saharan Africa sample and cover the full 2000-2018 period. For Developing Asia, we use the Asian Development Bank Multi-Regional Input-Output Tables (ADB MRIOTs). These data are available for the year 2000 and annually from 2007 until 2018. We impute the missing observations for 2001-2006 with linear interpolation. For the "Big 9" we obtain intermediate input shares and value added to gross output ratios from the OECD ICIOs. ROW is constructed using the residual input-output table from the entire world minus the eight other countries of the "Big 9" sample. These data enter the calibration as shares with respect to our value added data discussed above. No further deflation or currency conversion is needed.

Imports and exports. All three input-output data sets, i.e. the African Supply and Use Tables, the ADB MRIOTs, and the OECD ICIOs, allow to separate between domestic and imported as well as exported goods or services within all sectors and countries in our sample. Sectoral import shares are computed as the share of imports in sectoral absorption (gross output plus imports minus exports). We use the International Trade and Production Database for Estimation (ITPD-E, release 2) by the US International Trade Commission to split bilateral trade flows from the aggregate sectoral import shares. This database provides information on trade flows for all sectors, countries, and years of interest. For countries within our samples for Sub-Saharan Africa and Developing Asia, we distinguish bilateral trade shares with respect to the "Big 9". In turn, for each country of the "Big 9" we need to distinguish bilateral trade shares with respect to all 30 other countries in our data set.

Sectoral expenditure. Given the previous derivation of sectoral absorption, we calculate sectoral expenditure by subtracting the use of sectoral outputs as intermediate inputs. Therefore, expenditure simply refers to final consumption by domestic households and government as well as investment spending on different sectors. We then set the time-invariant consumption preference weights to match the global sectoral expenditure shares from the 2011 OECD ICIOTs.

Gross output prices. We construct sectoral prices in two steps to ensure comparability across countries and within countries over time. First, we leverage new data from the 2023 release of the GGDC Productivity Level Database (PLD, [Inklaar et al.](#page-34-14) [\(2023\)](#page-34-14)). We use gross output price levels from their 2017 benchmark. This involves an aggregation of their twelve sectors into four using a multilateral Törnqvist-Theil index and dividing the aggregated PPPs with the exchange rate. Price levels for ROW are constructed as weighted average across all 84 sample countries minus CHN, DEU, FRA, GBR, IND, ITA, JPN, and USA. Second, we compute sectoral price deflators as the ratio of current to constant value added. These data are available from the ETD in national currency. We apply exchange rates from the PWT (concurrent years for the series in current prices, 2015 as base year for value added in constant prices). For all countries not covered in the ETD, we use the UN Main Aggregates Database. Again, aggregations of sectoral data for services as well as price trends for ROW are based on Törnqvist-Theil indexing (using value added in current prices as weights). The resulting series of sectoral price deflators is then applied to the 2017 gross output price level benchmark.

# <span id="page-39-0"></span>B Appendix Tables and Figures

Country	2000	2018	Country	2000	2018
Bangladesh	1,485	4,099	Cameroon	1,961	2,888
Cambodia	1,659	3,629	Ethiopia	772	1,838
Indonesia	5,384	11,852	Ghana	2,100	4,267
Lao PDR	2,262	6,451	Kenya	1,915	3,377
Malaysia	13,475	24,842	Mauritius	14,272	20,139
Nepal	1,677	2,727	Nigeria	2,145	5,238
Pakistan	3,155	5,510	Rwanda	1,024	1,929
Philippines	4,034	8,139	Senegal	1,984	2,617
Sri Lanka	5,841	11,663	South Africa	7,583	12,166
Thailand	9,627	16,649	Tanzania	1,149	2,875
Viet Nam	2,773	6,814	Zambia	1,429	3,534
Average DA	4,670	9,307	Average SSA	3,303	5,534

Table B1: GDP per capita

Notes: Real GDP per capita in 2011\$ from the Maddison Project Database release 2020. Unweighted averages by region.



Figure B.1: Within-between decomposition results for Sub-Saharan Africa and developing Asia Notes: SSA refers to the eleven sub-Saharan Africa countries, and DA to the eleven developing Asia countries discussed in the text. AGR is agriculture, MIN is mining, MFG is manufacturing, and SER is services. Unweighted averages for the period 1990-2000 and 2000-2018 are reported. Source: Authors' calculations using the ETD July 2021 release.